



The Next 5 Questions to Ask Your Upline

This PlaySheet will help you understand:

- 1) The next 5 questions to ask your upline.
- 2) Why you want to know the answers.
- 3) What to do with the answers.

So that: You can learn from their experience, avoid painful, costly mistakes & grow your team faster.

1) The Next Five Questions to Ask Your Upline:

- 1) Who are the most successful and effective builders in this organization and why?
 - 2) Who will work directly with me?
 - 3) I've decided I can commit _____ hours each week. What are realistic revenue expectations?
 - 4) This is my revenue goal. What does my organization have to look like to create that?
 - 5) How and how often can I stay connected with you and others in our upline for information, advice, structure and support?
- 2) Your upline has done this before. He or she has been where you are before. The beauty of network marketing is that no matter where you are, no matter when you start, no matter what your experience level, there is almost always someone who A) has a higher level of expertise AND B) is willing to help an aspiring business builder!

What additional five questions will you ask more experienced builders in your upline when you get the opportunity?

- 3) Now that you have a better lay of the land (who's who in your upline) identify who you might reach out to for what type of information? Different builders have success in different areas. In your sleuthing with your upline, see if you can get a sense of who's exceptional at what skills and how accessible will they be to you?
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